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Delaware Investments enhances retail distribution team, increases depth of coverage model

PHILADELPHIA, June 5, 2014 — Delaware Investments recently expanded its distribution team on the retail side of the business, adding two divisional managers and a new regional director in the Carolinas. New divisional managers **Craig Capretta** and **David Chorba**, overseeing the Central and Eastern regions, respectively, join Western division manager Brett Wright as the firm builds out its coverage model to three divisions across the United States.

Capretta and Chorba were promoted internally — both have been with Delaware Investments as regional directors for more than 10 years. Capretta previously covered Minnesota and Wisconsin, and Chorba's territory was North and South Carolina.

"We're thrilled to have David and Craig step into leadership roles," said J. Scott Coleman, head of distribution at Delaware Investments. "We're confident that the deep relationships they've established, especially in the wirehouse channel during their tenure at our firm, will bring us to the next level as we continue to grow."

Capretta, overseeing nine territories, and Chorba, overseeing 11 territories, started in their new roles on April 1, 2014.

Chorba's replacement in North and South Carolina, **Sean Preston**, joined Delaware Investments as a regional director on June 3, 2014. Preston comes to Delaware Investments from The Hartford Mutual Funds, where he covered North and South Carolina as an advisor consultant since 2005. Prior to that, he was an equity sales trader at various firms including Tullett Liberty and Boenning & Scattergood. Preston reports to Chorba.

"Sean has strong relationships and a disciplined, consultative sales process, which fits very well into our model," said Chorba. "We look forward to his contribution to the team."

A replacement search to fill Capretta's former position is in progress.

About Delaware Investments

Delaware Investments, a member of Macquarie Group, is a global asset management firm that offers a wide variety of equity and fixed income solutions for individual and institutional investors. Through teams of disciplined and talented investment professionals, the firm is committed to delivering long-term, consistent performance. In an ever-changing global marketplace, Delaware Investments, with more than US\$200 billion in assets under management and advisement* as of March 31, 2014, has helped its clients move steadily forward for more than 85 years. Delaware Investments is supported by the resources of Macquarie Group (ASX: MQG; ADR: MQBKY), a global provider of asset management, investment, banking, financial and advisory services with approximately US\$396 billion in assets under management as of March 31, 2014.

*Assets under advisement refers to assets managed by third parties in accordance with model portfolios provided by Delaware Investments.

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