

**Consultant relations veteran joins Delaware Investments
institutional sales team**

***Allison Shaw joins as senior vice president, North American
consultant relations***

PHILADELPHIA, February 29, 2016 — Macquarie Group’s Delaware Investments today announced that Allison Shaw has joined the firm as senior vice president, North American consultant relations. In this newly created position, Shaw is responsible for building and maintaining relationships with institutional consultants in the Northeast region. Based in New York, she reports to Scott Kearney, head of institutional sales at Delaware Investments.

“With the current market environment, more and more consultants are seeking partners who understand the varied and complex investment needs that their clients are facing,” said Kearney. “Allison’s deep industry knowledge and experience building lasting relationships are true assets to the team that will ultimately help consultants have a better understanding of our investment strategies.”

With more than 15 years of investment industry experience in distribution as well as product management, Shaw comes to Delaware Investments from Franklin Templeton Institutional where she served as vice president, consultant relations. During her tenure at Franklin Templeton she also served as product manager for small-cap equities. Prior to that, Shaw was a senior analyst on the client relationship team at BARRA RogersCasey.

###

About Delaware Investments

Delaware Investments, a member of Macquarie Group, is a global asset management firm that offers a wide variety of equity and fixed income solutions for individual and institutional investors. Through teams of disciplined and talented investment professionals, the firm is committed to delivering long-term, consistent performance. In an ever-changing global marketplace, Delaware Investments, with US\$165.9 billion in assets under management as of Dec. 31, 2015, has helped its clients move steadily forward for more than 85 years. Delaware Investments is supported by the resources of Macquarie Group (ASX: MQG; ADR: MQBKY), a global provider of asset management, investment, banking, financial and advisory services with US\$354 billion in assets under management as of Sept. 30, 2015.

Delaware Investments refers to Delaware Management Holdings, Inc. and its subsidiaries. Macquarie Group refers to Macquarie Group Limited and its subsidiaries and affiliates worldwide.

Macquarie Investment Management (MIM) is the marketing name for entities including Delaware Management Business Trust, Macquarie Bank International Limited, and Macquarie Capital Investment Management, Inc.

Neither Delaware Investments nor its affiliates noted in this document are authorized deposit-taking institutions for the purposes of the Banking Act 1959 (Commonwealth of Australia). The obligations of these entities do not represent deposits or other liabilities of Macquarie Bank Limited (MBL). MBL does not guarantee or otherwise provide assurance in respect of the obligations of these entities, unless noted otherwise.

Media contacts

Marlene Petter
215 255-1427

Daniela Palmieri
215 255-8878

(16108)
