



MACQUARIE INVESTMENT MANAGEMENT EXPANDS INSTITUTIONAL DISTRIBUTION EFFORTS

PHILADELPHIA, Nov. 8, 2018 – To deepen the firm’s existing presence and reach in the US Institutional market, Macquarie Investment Management today announced that Chris Jacques and Corey Mayo have joined as institutional sales managers.

Reporting to Paul Ames, head of consultant relations and institutional sales, Macquarie Investment Management Americas, Jacques supports the Midwest region and is based in Chicago, and Mayo covers the East and is based in Philadelphia. Both are responsible for building and expanding institutional relationships and enhancing the firm’s growth efforts with corporate and public plans as well as endowments and foundations.

“With an aging bull market at hand and interest rates continuing to rise, institutional clients are seeking asset managers who can help them mitigate risk and access the best investment opportunities across asset classes,” said Ames. “We are confident that Chris’ and Corey’s expertise will help our clients achieve those goals.”

Jacques joined Macquarie from WisdomTree Asset Management, where he spent eight years as a director of sales in its central territory. Earlier, he served in institutional sales at Olympia Capital Markets Group. He received a bachelor’s degree in finance from the University of Notre Dame.

Mayo previously worked for Dupont Capital Management as a director of business development. Earlier, he was an institutional client service associate at CenterSquare Investment Management and began his career as an RFP specialist with the former Delaware Investments, which was acquired by Macquarie Group Limited in 2010. Mayo has a bachelor’s degree from Bucknell University, a master’s degree from Drexel University.

About Macquarie Investment Management

Macquarie Investment Management is a global asset manager with offices throughout the United States, Europe, Asia, and Australia. As active managers, we prioritize autonomy and accountability at the team level in pursuit of opportunities that matter for clients. Our conviction-based, long-term approach has led institutional and individual clients to entrust us to manage \$US253.3 billion in assets of Sept. 30, 2018. In the US, retail investors recognize our Delaware Funds by Macquarie as one of the longest-standing mutual fund families, with more than 75 years in existence. Macquarie Investment Management is a division of Macquarie Asset Management, a global asset manager with \$US397.2 billion in assets under management as of Sept. 30, 2018. For more information, visit macquarieIM.com.

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