

FOR IMMEDIATE RELEASE

## Delaware Investments Wins Global Growth Sub-advisory Mandate from Australia's MLC

**PHILADELPHIA, April 4, 2012** — The Delaware Investments Focus Growth Team -- for its Focus Global Growth strategy -- has been named as a sub-advisor by MLC, the wealth management division of the National Australia Bank. The mandate – worth about US\$1 billion – is a significant boost to this three-year-old product.

"We are thrilled to be working with MLC," said Jeffrey S. Van Harte, chief investment officer and head of Delaware's Focus Growth team. "We have a rigorous investment philosophy and process, and when we started this strategy on Jan. 1, 2009, we felt confident that our expertise managing domestic products would translate to a global platform. Winning this mandate is a terrific validation of our talented team and our ability to extend our investment template."

The Focus Global Growth strategy is part of several MLC portfolios including MLC Global Share Fund, MLC Hedged Global Share Fund, and global shares strategies in the MLC Horizon Series and MLC Long-Term Absolute Return Portfolio.

"Delaware's institutional business -- across both our equity and fixed income platforms – has been very successful over the last 12 months, and with a strong Global Growth offering, we are confident that we will continue this momentum," added Aiden J. Redmond, senior vice president and head of institutional distribution at Delaware Investments.

To learn more about Delaware Investments, please visit www.delawareinvestments.com.

## **About Delaware Investments**

Delaware Investments, a member of Macquarie Group, is a global asset management firm that offers a wide variety of equity and fixed income solutions for individual and institutional investors. Through teams of disciplined and talented investment professionals, the firm is committed to delivering long-term, consistent performance. In an ever-changing global marketplace, Delaware Investments, with more than \$165 billion in assets under management (as of Dec. 31, 2011), has helped its clients move steadily forward for more than 80 years. Delaware Investments is supported by the resources of Macquarie Group (ASX: MQG; ADR: MQBKY), a global provider of asset management, investment, banking, financial and advisory services with approximately US \$317 billion in assets under management as of Sept. 30, 2011.

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## Media contact

Marlene Petter Delaware Investments 215 255-1427

## Media contact

Paula Chirhart Macquarie Group 212 231-1310

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